

ABOUT ME



Jimmy Holder
Sales Manager

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As one of ChromaScape's Sales Managers, Jimmy manages the national sales team for the corrugated business segment. He oversees product sales and provides expert guidance on technical issues related to corrugator equipment. Jimmy is responsible for recruiting and training the corrugated sales force, equipping them with in-depth knowledge about our products and troubleshooting skills. He actively nurtures customer relationships; his commitment lies in guaranteeing customer satisfaction and maintaining the highest standards of quality and expertise within his team.

Jimmy has over three decades of managing national sales teams and driving business growth. His expertise lies in cultivating strong relationships with both new and existing customers, leveraging his entrepreneurial drive and business management skills to increase revenue, market share and profit performance. In addition to his sales achievements, he has a proven track record in optimizing manufacturing processes and ensuring workplace safety. Throughout his career, he has prioritized safety by implementing comprehensive safety awareness programs and ensuring compliance with OSHA standards.

Jimmy holds an Associate of Business Administration in Management from Tarrant County Junior College in Texas.

Jimmy loves playing golf, smoking meats and watching sports. He appreciates the finer things in life, relishing a glass of red wine and a good cigar, but his greatest source of happiness is spending quality time with his girlfriend, his grandchildren and his beloved canine companion!

Top Skills:

Cause and Effect Analysis • Equipment System Design and Optimization • Product Line Management • Quality Assurance Analysis • OSHA Compliance

Specialties:

Corrugated Process Expert • Solution and Value Optimization • Plant Production Training

Experience:

Cel Chemical: **Sales Manager**

Central Texas Corrugated: **General Manager**

Bates Container: **Production Manager**

